

अखिल भारतीय आयुर्विज्ञान संस्थान
ALL INDIA INSTITUTE OF MEDICAL SCIENCES
साकेत नगर भोपाल (मध्यप्रदेश) - 462020
Saket Nagar, Bhopal (M.P.) - 462020
Website: www.aiimsbhopal.edu.in

AIIMS, BHOPAL CENTRAL STORES DEPARTMENT
Dispatch No. 096
Date: 13/11/2023

Ref. No.: AIIMS/BPL/Stores/TMBB/166(i) & 166(iii)/23-24/096

Dated: 13/11/2023

Subject: Proposal for the procurement of "Continuous flow apheresis machine for therapeutic apheresis procedures with provision for blood component collection and Proprietary compatible consumables for 200 plateletpheresis & 50 therapeutic plasma exchange process annually" on Proprietary basis

Inviting comments there on.

The request received from Transfusion Medicine and Blood Bank, AIIMS Bhopal, for the purchase of captioned item from (OEM) M/s Terumo Blood Cell Technologies, 10611 West Collins Avenue, Lakewood, Colorado 802154440 USA through its authorized sales and servicing distributor M/s, Terumo Penpol Pvt Ltd. I-2, Jawahar Nagar, Kowdiar P.O. Thiruvanthapuram, Kerala-695003, India, on proprietary basis.

The Notice is being uploaded for general information of Aspirant Manufacturer/Dealer/Distributor to submit their objections/proposal, if any, on proprietorship of these items.

In case, the product of any Manufacturer/Authorized distributor/dealer conforms to the enclosed specifications, they may submit their proposal for the supply same equipment "Continuous flow apheresis machine for therapeutic apheresis procedures with provision for blood component collection and Proprietary compatible consumables for 200 plateletpheresis & 50 therapeutic plasma exchange process annually" along with the following:-

- Details of the required product Brochure;
- Point-by-point compliance of the enclosed specifications, along with all relevant documentary evidence;

The objection/ proposal should be sent in sealed cover to The I/c Sr. Procurement cum Stores Officer, Central Store, First Floor, Service Building, AIIMS, Saket Nagar, Bhopal- 462020 so as to reach on or before 27/11/2023 upto 17:00 Hrs., failing which it will be presumed that no any other vendor is interested to offer comments/protest and case will be decided accordingly on its merit.

The reference number: AIIMS/BPL/Stores/TMBB /166(i)/23-24/096 / dated: 13/11/2023 due on 27/11/2023 should be super scribed on sealed envelope.

I/c Sr. Procurement cum Stores Officer.
For and on behalf of the Executive Director, AIIMS Bhopal.
Sr. Procurement Cum Stores Officer
केन्द्रीय भंडार विभाग
Central Stores Department
एम्स, साकेत नगर, भोपाल (म.प्र.)
AIIMS, Saket Nagar, Bhopal (M.P.)

- Encl: 1. PAC Certificate
2. Authorization Certificate
3. Schedule of requirement

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Date: 3rd June 2022

PROPRIETARY CERTIFICATE

TO WHOM IT MAY CONCERN

This is to certify that Spectra Optia Apheresis System (61000) and its disposables are solely manufactured by Terumo Blood And Cell Technologies and it is proprietary in nature with the following features.

1. Custom Prime allows you to fill the tubing set with specified fluid (RBC, plasma, or albumin) after you prime the set with saline and before you connect the patient. Performing a custom prime helps to maintain isovolemia when the patient has a low RBC volume or a low total blood volume, such as a pediatric patient.
2. The AIM system is an optical detection system that is composed of hardware and software, and that interprets the interface position in the tubing set connector during procedures on the Spectra Optia system. To accurately interpret the interface position, the AIM system focuses on the optical reference on the filler, which is illuminated by the AIM system lights in the centrifuge chamber. The Spectra Optia Apheresis System is a transportable, automatic blood component separator that uses centrifugation and optical detection (Automated Interface Management system or AIM system) to perform therapeutic apheresis and cell collection procedures.

Signature: *Alicia M. Burkhardt*

Name: Alicia Burkhardt

Designation: Regulatory Affairs Specialist

Terumo BCT, Inc.
10811 West Collins Ave.
Lakewood, Colorado 80215-4440
USA
USA Phone: 1.877.339.4228
Phone: +1.303.231.4357
Fax: +1.303.542.5215

Terumo BCT Europe N.V.
Europe, Middle East and Africa
Ikarostraat 41
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Belgium
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Terumo BCT Asia Pte. Ltd.
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Phone: +65.6715.3778
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Terumo BCT Japan, Inc.
Tokyo Opera City Tower 49F,
3-20-2, Nishi-Shinjuku,
Shinjuku-ku, Tokyo 163-1450,
Japan
Phone: +81.3.6743.7890
Fax: +81.3.6743.9800

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May 22, 2023

PROPRIETARY CERTIFICATE

TO WHOM IT MAY CONCERN

This is to certify that the disposables for the Spectra Optia Apheresis System are manufactured by Terumo Blood And Cell Technologies and are specific to the equipment and are proprietary in nature.

The items include the following disposables:

Spectra Optia Apheresis System	
1	Exchange Set
2	Collection Set
3	Platelet, Plasma Set
4	IDL Set
5	BMP Accessory Set

Signature:

Alicia M. Burkhardt

Name: Alicia Burkhardt

Designation: Regulatory Affairs Specialist

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Date: 19th May 2023

AUTHORIZATION LETTER

We, **TERUMO BCT, INC.**; a corporation organized under the laws of the State of Colorado, USA, with a registered office located at 10811 West Collins Avenue, Lakewood, Colorado, USA ("Terumo BCT"), hereby confirm that **Terumo Penpol Private Limited**, a Private limited Company organized under the laws of India, with its registered office located at Bhadra Towers, TC 29/2923, Cotton Hill Road, Vazhuthacaud, Thycaud P.O, Thiruvananthapuram, Kerala 695014, India ("Terumo Penpol") is our affiliate as both of us are direct or indirect, wholly owned subsidiary of **TERUMO CORPORATION**, a corporation organized under the laws of Japan with a registered office located at Tokyo Opera City Tower, 3-20-2 Nishi-Shinjukku-ku, Tokyo 163-1450, Japan.

We, Terumo BCT further confirm that Terumo Penpol has been appointed as a distributor of Terumo BCT products in India and Terumo Penpol is authorized to quote, issue authorizations and certificates and follow up on our behalf in all tender related matters.

We undertake to meet all commitments against orders received by Terumo Penpol on our behalf. The terms and conditions applicable to Terumo Penpol while acting on our behalf shall be irrevocably binding upon us till the expiry of the contract signed and executed between Terumo BCT and Terumo Penpol.

TERUMO BCT, INC.

By: *Antoinette Gawin*
Name: Antoinette Gawin

Title: President & CEO

[Corporate Seal]



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Annexure 6: Proprietary article certificate

(Refer Para 4.6.1) Valid for the Current Financial Year

File reference:		
1	Description of Article	Continuous flow Apheresis Machine for Therapeutic Apheresis procedures with provision for Blood Component collection
2	Forecast of quantity / annual requirement	Single machine with proprietary consumables for 1. 200 platelet apheresis procedures 2. 50 Therapeutic plasma exchange procedures
3	Approximate estimated value for above quantity	60 Lakhs
4	Makers name & Address	M/s. Terumo Blood Cell Technologies, 10611 West Collins Avenue, Lakewood, Colorado 80215-4440 USA
5	Name(s) of authorized dealers/stockists	M/s Terumo Penpol Pvt Ltd., I-2, Jawahar Nagar, Kowdiar P.O., Thiruvananthapuram. Kerala – 695003
6	I approve the above purchase on PAC basis and certify that: -- Note- Tick to retain only one out of (b), (c-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it – without which PAC certificate will be invalid.	
6(a)	This is the only firm who is manufacturing/stocking this item. AND	<input checked="" type="checkbox"/>
6(b)	A similar article is not manufactured/sold by any other firm, which could be used in lieu OR	<input type="checkbox"/>
6(c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/warranty spares): 1. Automated Interference System for detection interface position in tubings 2. Continuous flow with ability to prime with any blood compatible fluid OR	<input checked="" type="checkbox"/>
6(c-2)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources): OR	<input type="checkbox"/>
7	Reference of concurrence of finance wing to the proposal:	Sanctioned in 7th NAC under capital budget

Addl. Prof. TMBB

Pratul Dr. PRATUL SINHA
MD, PDCC
Additional Professor
Deptt. of Transfusion Medicine & Blood Bank
AIIMS, Saket Nagar, Bhopal-462020

I/c HoD, TMBB

Signature of Approving Authority

Date..... Designation of Officer

Description of schedule of requirement

Sr No.	Item Name	Quantity Required
01	Continuous flow apheresis machine for therapeutic apheresis procedures with provision for blood component collection	01
02	Proprietary compatible consumables for 200 plateletpheresis & 50 therapeutic plasma exchange process annually	200 plateletpheresis & 50 TPE

Jan Shingam
18/10/2023