



अखिल भारतीय आयुर्विज्ञान संस्थान (एम) भोपाल  
ALL INDIA INSTITUTE OF MEDICAL SCIENCES BHOPAL  
E-Tender No. AIIMS/BPL/HOSP/2019-20/112

Pre Bid Clarification of tender No. AIIMS/BPL/HOSP/2019-20/112 (Airway management System)

	Specification Tender Document	Vendor Quarries/Suggestion :- Vendor 1 (M/s Decent medical Equipemnt system )	Pre Bid Clarification
1	<b>Schedule of requirement:-</b> <b>Chapter No 04 page no 25</b>  <b>Item Sr, No. 3</b> Tracheostomy Mask, 1. Elastomeric pump with PCA – Available in nominal volume of 60ml, 100mL, 275mL and 450mL, 2. Available with continuous flow rate of 0.5/ 1/ 2/ 4/ 5/ 8/ 10/ 13/ 50/ 100/ 200/ 250 ml/h	<b>Query:-</b> Tracheostomy Mask, 1. Elastomeric pump with PCA – Available in nominal volume of 60ml, 100mL, 275mL and 450mL, 2. Available with continuous flow rate of 0.5/ 1/ 2/ 4/ 5/ 8/ 10/ 13/ 50/ 100/ 200/ 250 ml/h. <b>Suggestive remark:-</b> Three Item Specifications are in there in one, How can we quote <b>Justification:-</b> Request you to please bifurcate three items specification in three points/item so that we can quote one price for one item.	1. Elastomeric pump– Available in nominal volume of 60ml, 100mL, 275mL and 450mL, Available with continuous flow rate of 0.5/ 1/ 2/ 4/ 5/ 8/ 10/ 13/ 50/ 100/ 200/ 250 ml/h
	<b>Specification Tender Document</b>	<b>Vendor Quarries/Suggestion:- Vendor 2 (M/s Angioplast Private Limited)</b>	<b>Pre Bid Clarification</b>
2	<b>Tentative Annual Quantity:-</b> (Schedule of requirement) Chapter No 04 page no 24 to 30	<b>Query :-</b> It Seems That the tentative annual quantity mentioned in the tender may be a quarterly requirement of AIIMS. As you May be aware, we are one of the regular supplier of the tender item to AIIMS since it's inspection. The quantities indicated in the tender document are less than the quarterly quantities ordered on us in the past. Consumption of the medical Disposables for a 5000 bed capacity/ Institution like AIIMS may surely be more than what you have indicated in the tender document. Hence, we request you to kind review it and Change the quantities as per the requirement.	

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08/07/2020

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08.07.2020

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08/07/2020

*Santh*  
14/7/20

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08/07/2020

*Alexis*  
9/7/20

3	<p><b>Delivery Schedule</b> General term and condition (Chapter no 04 Point no 20 sub clause II, page no 15)</p> <p>The delivery period should not exceed 4 Weeks (i.e. 30Days) for Indian make and 8 Weeks (i.e. 60 Days) for Foreign make for all supplies but in emergency the delivery period may be reduced upto 2 Weeks (i.e. 15days) for Indian make and 4 weeks ( i.e. 30 days) for Foreign make as per the discretion of AIIMS Bhopal Authority and firm is bound to supply the items within DOD (Date of delivery) period. Such supply orders shall be stamped "Emergency/ Urgent / Priority" to distinguish them from routine orders. Bidders are hereby directed to quote the rates of only those Consumables for which they can ensure supply of Indian make items within 4 Weeks (30days) and Foreign make imported items within 8 Weeks ( 60 Days).</p>	<p><b>Query:-</b> Regarding the delivery schedule of Indian make consumable items, it require minimum 60 days time instead of 30 days. The reason for extension of the delivery schedule attributed as under:- The Medical Consumable are critical products. The manufacturer should monitor all the norms to ensure the product quality to the acceptable levels in various stage of the production activities. These item involves sterilization also. Considering the process time involved with stringent quality norms, the production itself will take more than 40 days time included packing. After the production, to ensure the sterility of the production to be supplied, the manufacturer should wait for 15 days more. After the sterility, it need at least three to five days time to complete the dispatch formalities of the material. Considering the process time involved in various stage, we request you kindly amend the delivery schedule as 60 days instead of 30 days.</p>	
4	<p><b>Payment :-</b> (General term and condition point no 47 page no 22)</p>	<p><b>Query :-</b> The payment term, it mentioned that the first party will made payments to second party only after the completion of the supplier as per term and condition and specification against the respective e-tender/Purchase/Supply Order. However the tenderer is not mentioned any time limit for payment to be released.</p> <p>We have executed various order against your tender No. 82.4 AIIMS Bhopal/MSO/ hospital Complex/medical consumable / 2014-15 /01 dated 25/10/2014 for Medical consumable on two years rate contract basis but very much regret to inform you that we have not received our payment in time on each case. The payment against last supplies</p>	<p><i>Handwritten signature and date: 4/5/20</i></p>

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		<p>replied by you more than eight calendar months elapsed without our faults. Kindly note that a small scale unit like us could never have afford to such uncertain delay from a reputed firm like AIIMS.</p> <p>We therefore, request you to incorporate the time limit of the payment to be released along with interest for late payment as you are imposing the PANALTY ON DELAYED SUPPLY.</p>	
5	<p><b>Annual turnover &amp; Eligibility criteria:-</b> Chapter no. 03 General term and condition point no 04 sub clause b) page no .12</p> <p>The Annual Turnover of the Bidder company for participating in this e-tender must be More than Rs, 31,00,000/- For this purpose a scanned copy of Letter duly certified by the Chartered Accountant/Company Secretary for clearly mentioning the above three <b>consecutive</b> FY's Annual Turnover Figures must upload for necessary references by the Bidder.</p>	<p><b>Query:-</b>The annual turnover of bidder for participating in this tender is mentioned very less so that anybody even a smallest distributor can participate in it without keeping any quality norms as laid down in the medical Rules 2017.</p> <p>To ensure the quality of the material to be supplied, please consider the following :-</p> <ol style="list-style-type: none"> <li>1. Manufacture who are carrying the manufacture license under Medical Rules 2017.</li> <li>2. Average annual turnover (for medical Consumable) in the last three financial years 2015-16, 2016-17 &amp; 2017-18 shall not be less than 25 crores.</li> </ol>	
	<b>Specification Tender Document</b>	<b>Vendor Quarries/Suggestion :- Vendor 3 (M/s Teleflex)</b>	<b>Pre Bid Clarification</b>
6	<p><b>Annexure VI:- Manufacturing &amp; Marketing Certificate:-</b> page no. 50</p>	<p><b>Query:- Manufacturing &amp; Marketing Certificate:-</b> Annexure VI format</p> <p><b>Suggestive remark and justification:-</b> In documents required, Market standing certified by CDSO in Annexure VI it takes more than 45 days.</p>	

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8/11/2020

Paul  
14/7/2020

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7	<p><b>Annexure II:- Non- conviction certificate:-</b> Scanned copy of <b>Non-conviction certificate</b> issued by the Centre/State Drug Controller to the effect that the manufacturer has not been convicted under the Drugs and Cosmetics Act, 1940 and rules there under during the last three years in respect of any of the drugs for which prices have been quoted by the firm. In case the DCGI does not mention the name of the molecules in their certificates, a relevant undertaking will be provided with list of drug/molecules along with non-conviction certificate, by the vendor in addition to the above mentioned certificate. Copy of valid Drug license must be attached.</p>	<p><b>Query :- Annexure II Non- conviction certificate:-</b></p> <p>Scanned copy of <b>Non-conviction certificate</b> issued by the Centre/State Drug Controller to the effect that the manufacturer has not been convicted under the Drugs and Cosmetics Act, 1940 and rules there under during the last three years in respect of any of the drugs for which prices have been quoted by the firm. In case the DCGI does not mention the name of the molecules in their certificates, a relevant undertaking will be provided with list of drug/molecules along with non-conviction certificate, by the vendor in addition to the above mentioned certificate. Copy of valid Drug license must be attached.</p> <p><b>Suggestive remark and justification:-</b> Non conviction certificate takes at least 45 days from CDSO.</p>	
8	<p><b>Schedule of requirement:-</b> <b>Chapter No 04 page no 25</b></p> <p><b>Item Sr, No. 3</b> Tracheostomy Mask, 1. Elastomeric pump with PCA – Available in nominal volume of 60ml, 100mL, 275mL and 450mL, 2. Available with continuous flow rate of 0.5/ 1/ 2/ 4/ 5/ 8/ 10/ 13/ 50/ 100/ 200/ 250 ml/h</p>	<p><b>Query :-</b> Tracheostomy Mask, 1. Elastomeric pump with PCA – Available in nominal volume of 60ml, 100mL, 275mL and 450mL, 2. Available with continuous flow rate of 0.5/ 1/ 2/ 4/ 5/ 8/ 10/ 13/ 50/ 100/ 200/ 250 ml/h</p> <p><b>Suggestive remark and justification:-</b> Item number 3 has two different items in it.</p>	<p>1. Elastomeric pump– Available in nominal volume of 60ml, 100mL, 275mL and 450mL., Available with continuous flow rate of 0.5/ 1/ 2/ 4/ 5/ 8/ 10/ 13/ 50/ 100/ 200/ 250 ml/h</p>
9	<p><b>Schedule of requirement:-</b> <b>Chapter No 04 page no 26</b> <b>Item Sr, No. 8 Resuscitator Bag /</b> Resuscitator Silicon 200-250 ml Infant Size-each, with Oxygen connecting tube, Should be supplied with a carry pouch ,</p> <p><i>Account in 8/11/20</i></p>	<p><b>Query:-</b> Resuscitator Silicon 200-250 ml Infant Size-each, with Oxygen connecting tube, Should be supplied with a carry pouch , Ambu bag should be complete with required autoclavable valves and other accessories,(Should have silicon rubber bellow to withstand autoclave at 134 deg Centigrade), should be Multiple times autoclavable</p> <p><i>See</i></p>	<p><i>Account 1/1/20</i></p> <p><i>Yes 1 08/07/20</i></p>

*Account 14/1/20*

	Ambu bag should be complete with required autoclavable valves and other accessories,(Should have silicon rubber bellow to withstand autoclave at 134 degCentigrade), should be Multiple times autoclavable	<b>Suggestive remark and justification:-</b> Item ( ) 8 name and size are different need to know which size is required.	
10	<b>Schedule of requirement:-</b> <b>Chapter No 04 page no 26</b> <b>Item Sr, No. 10 Resuscitator Bag Reusable Preformed supraglottic airway device</b> should have silicon cuff ,Reinforced tip, Pilot balloon withtactileindication, Autoclavable minimum for 40 times of following sizes:-	<b>Query:-</b> should have silicon cuff ,Reinforced tip, Pilot balloon withtactileindication, Autoclavable minimum for 40 times of following sizes:-  <b>Suggestive remark and justification:-</b> Item no. 10 do you need Gastric Port access port access if yes requesting you to add same in specification	<b>Resuscitator Bag Reusable Preformed supraglottic airway device</b> should have silicon cuff ,Reinforced tip, Pilot balloon withtactileindication, Autoclavable minimum for 40 times should have gastric port access. of following sizes:-
11	<b>Schedule of requirement:-</b> <b>Chapter No 04 page no 27</b> <b>Item Sr, No. 12: Disposable Supraglottic Airway device :-</b>  -Single use with anatomical curve & Reinforced tip -Cuff and airway tube molded as single unit -Marking on pilot balloon for precise tactile indication -MR safe & Phthalate-free, should be available in following sizes:-	<b>Query:- Disposable Supraglottic Airway device :-</b> -Single use with anatomical curve & Reinforced tip -Cuff and airway tube molded as single unit -Marking on pilot balloon for precise tactile indication -MR safe & Phthalate-free, should be available in following sizes:- <b>Suggestive remark and justification:-</b> do you need gastric port access, if yes requesting you to add same in specification	<b>Disposable Supraglottic Airway device :-</b> -Single use with anatomical curve & Reinforced tip, Gastric port access is desirable. -Cuff and airway tube molded as single unit -Marking on pilot balloon for precise tactile indication -MR safe & Phthalate-free, should be available in following sizes:-
	<b>Specification Tender Document</b>	<b>Vendor Quarries/Suggestion :- Vendor 4 (M/s Ambu )</b>	<b>Pre Bid Clarification</b>
12	<b>Schedule of requirement:-</b> <b>Chapter No 04 page no 26</b> <b>Item Sr, No. 06 :- Resuscitator Bag (Silicon type) Pediatric each500-750 ml with Oxygen connecting tube.</b> Should be supplied with a carry pouch , Ambu bag should be complete with required autoclavable valves and other	<b>Query:-</b> (Silicon type) Pediatric each500-750 ml with Oxygen connecting tube, Should be supplied with a carry pouch , Ambu bag should be complete with required autoclavable valves and other accessories,(Should have silicon rubber bellow to withstand autoclave at 134 deg.C, should be multiple times autoclavable)	

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	<p>accessories.(Should have silicon rubber bellow to withstand autoclave at 134 deg. C, should be multiple times autoclavable)</p>	<p><b>Suggestive remark:-</b> The Ambu Bag Should be made of silicon and autoclave/sterilize by minimum 25-30 times (with supportive document/test report) along with reservoir bag and mask</p> <p><b>Justification:-</b> As desired in specification Ambu Bag should be made up of silicon and considered as reusable /Auto Clavable today lot many even suffice the minimum autoclave cycles (can autoclave only by 4-5 times because of quality) and do not have valid quality certification they either lose their elasticity or might have crack on bag with leakage after some reuse and autoclave cycles , so we request you to give your attention for this very usable crucial lifesaving product even by implementing the below mentioned point so that no substandard product shall make its place.</p>	
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*Santhosh*  
8/7/20

*Santhosh*  
14/7/20

*Jo*  
8.07.20

*Yogesh*  
03/07/20

*Harish*  
8/7/20