



अखिल भारतीय आयुर्विज्ञान संस्थान (एम्स) भोपाल
ALL INDIA INSTITUTE OF MEDICAL SCIENCES BHOPAL
E-Tender No. AIIMS/BPL/HOSP/2019-20/111

Pre Bid Clarification of tender No. AIIMS/BPL/HOSP/2019-20/111

Specification Tender Document	Vendor Quarries/Suggestion :- Vendor 1 (Ms Angi Plast Private Limited)	Pre Bid Clarification
1 Tentative Annual Quantity:- (Schedule of requirement) Chapter No 04 page no 24 to 30	Query :- It Seems That the tentative annual quantity mentioned in the tender may be a quarterly requirement of AIIMS. As you May be aware, we are one of the regular supplier of the tender item to AIIMS since it's inspection. The quantities indicated in the tender document are less than the quarterly quantities ordered on us in the past. Consumption of the medical Disposables for a 5000 bed capacity/ Institution like AIIMS may surely be more than what you have indicated in the tender document. Hence, we request you to kind review it and Change the quantities as per the requirement.	Quantity may increase or decrease as per hospital requirement
2 Delivery Schedule General term and condition (Chapter no 04 Point no 20 sub clause II, page no 15 The delivery period should not exceed 4 Weeks (i.e. 30Days) for Indian make and 8 Weeks (i.e. 60 Days) for Foreign make for all supplies but in emergency the delivery period may be reduced upto 2 Weeks (i.e. 15days) for Indian make and 4 weeks (i.e. 30 days) for Foreign make as per the discretion of AIIMS Bhopal Authority and firm is bound to supply the items within DOD (Date of delivery) period. Such supply orders shall be stamped "Emergency/ Urgent / Priority" to distinguish them from routine orders. Bidders are hereby directed to quote the rates of only those Consumables for which they can ensure	Query:- Regarding the delivery schedule of Indian make consumable items, it require minimum 60 days time instead of 30 days. The reason for extension of the delivery schedule attributed as under:- The Medical Consumable are critical products. The manufacturer should monitor all the norms to ensure the product quality to the acceptable levels in various stage of the production activities. These item involves sterilization also. Considering the process time involved with stringent quality norms, the production itself will take more than 40 days time included packing. After the production, to ensure the sterility of the production to be supplied, the manufacturer should wait for 15 days more. After the sterility, it need at least three to five days time to complete the dispatch formalities of the material	The delivery period should not exceed 6 Weeks (i.e. 45 Days) for Indian make and 8 Weeks (i.e. 60 Days) for Foreign make for all supplies but in emergency the delivery period may be reduced upto 2 Weeks (i.e. 15 days) for Indian make and 4 weeks (i.e. 30 days) for Foreign make as per the discretion of AIIMS Bhopal Authority and firm is bound to supply the items within DOD (Date of delivery) period. Such supply orders shall be stamped "Emergency/ Urgent / Priority" to

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<p>supply of Indian make items within 4 Weeks (30 days) and Foreign make imported items within 8 Weeks (60 Days).</p>	<p>Considering the process time involved in various stage, we request you kindly amend the delivery schedule as 60 days instead of 30 days.</p>	<p>distinguish them from routine orders. Bidders are hereby directed to quote the rates of only those Consumables for which they can ensure supply of Indian make items within 6 Weeks (45 days) and Foreign make imported items within 8 Weeks (60 Days).</p>
<p>3 Payment :- (General term and condition point no 47 page no 22)</p>	<p>Query :- The payment term, it mentioned that the first party will made payments to second party only after the completion of the supplier as per term and condition and specification against the respective e-tender/Purchase/Supply Order. However the tenderer is not mentioned any time limit for payment to be released.</p> <p>We have executed various order against your tender No. 82.4 AIIMS Bhopal/MSO/ hospital Complex/medical consumable / 2014-15 /01 dated 25/10/2014 for Medical consumable on two years rate contract basis but very much regret to inform you that we have not received our payment in time on each case. The payment against last supplies made by you more than eight calendar months elapsed without our faults. Kindly note that a small scale unit like us could never have afford to such uncertain delay from a reputed firm like AIIMS.</p> <p>We therefore, request you to incorporate the time limit of the payment to be released along with interest for late payment as you are imposing the PANALTY ON DELAYED SUPPLY.</p>	<p>No change</p>

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4	<p>Annual turnover & Eligibility criteria:- Chapter no. 03 General term and condition point no 04 sub clause b) page no .12</p> <p>The Annual Turnover of the Bidder company for participating in this e-tender must be More than Rs. 43,40,000/- For this purpose a scanned copy of Letter duly certified by the Chartered Accountant/Company Secretary for clearly mentioning the above three consecutive FY's Annual Turnover Figures must upload for necessary references by the Bidder.</p>	<p>Query:-The annual turnover of bidder participating in this tender is mentioned very less so that anybody even a smallest distributor can participate in it without keeping any quality norms as laid down in the medical Rules 2017.</p> <p>To ensure the quality of the material to be supplied, please consider the following :-</p> <ol style="list-style-type: none"> 1. Manufacture who are carrying the manufacture license under Medical Rules 2017. 2. Average annual turnover (for medical Consumable) I the last three financial years 2015-16, 2016-17 & 2017-18 shall not be less than 25 crores. 	No change
Vendor 2 (M/S Decent Medical PVT LTD.)			
5	<p>Technical Specification Tender. page no 46 to 47</p> <p>Item serial no 10:- Bedsores prevention air mattress with pump: Air mattress for prevention and treatment of bedsores stage. • Should be low air loss and alternating pressure mattress. • Should have unique strip type design, which can change shape with the elevation of bed of the patient. • Should prevent bed sores/ accelerate healing of existing bedsores. • Should keep the interface pressure against patient's skin at a level below capillary occlusion. • The pump should operate at very low sound level. • Pump should have provision to hang to the end of the bed by means of 2 hooks. • Mattress should resist a temperature of -30 degree Celsius and should support weight of 110kg. • Dimensions should be approx. 180 x 80 x 7.5 cms. • Should be individually packed. • Kit should consist of mattress, motor & spare cell.</p>	<p>Query :- A) Bedsores prevention air mattress with pump: Air mattress for prevention and treatment of bedsores stage. • Should be low air loss and alternating pressure mattress. • Should have unique strip type design, which can change shape with the elevation of bed of the patient. • Should prevent bed sores/ accelerate healing of existing bedsores. • Should keep the interface pressure against patient's skin at a level below capillary occlusion. • The pump should operate at very low sound level. • Pump should have provision to hang to the end of the bed by means of 2 hooks. • Mattress should resist a temperature of -30 degree Celsius and should support weight of 110kg. • Dimensions should be approx. 180 x 80 x 7.5 cms. • Should be individually packed. • Kit should consist of mattress, motor & spare cell.</p> <p>Suggestive remark:- Non Powred Airmattress with Minimum 7" Height and Weight Baring capacity of 250 KG for prevention and treatment up to grade 4/ Stage 4</p>	<p>Bedsores prevention air mattress with pump: Air mattress for prevention and treatment of bedsores stage. • Should be low air loss and alternating pressure mattress. • Should have unique strip type design, which can change shape with the elevation of bed of the patient. • Should prevent bed sores/ accelerate healing of existing bedsores. • Should keep the interface pressure against patient's skin at a level below capillary occlusion. • The pump should operate at very low sound level. • Pump should have provision to hang to the</p>

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	<p>pressure Ulcer.</p> <p>Justification :- As per EPUAP European Pressure Ulcer Advisory Panel The Selection of Airmatress is based on following thing</p> <ol style="list-style-type: none"> 1. Height of Airmatress. 2. Cell Cycle of Airmatress. 3. Pressure Relief and Redistribution 4. Answer for friction Issue. 5. Answer for Shearing Issue. 	<p>end of the bed by means of 2 hooks. • Mattress should resist a temperature of -30 degree Celsius and should support weight of 250 kg. • Dimensions should be approx. 180 x 80 x 7-7.5 cms. • Should be individually packed. • Kit should consist of mattress, motor & spare cell. It should be Powered / Non Powered</p>
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