

**Minutes of Pre-Bid Clarifications & Amendment No. 1**

Page 1 of 6

Dated: 26.11.2018

The Pre-Bid Meeting was held on 30.10.2018 at 15:00 Hrs. in the MS Office Annex., AIIMS Bhopal Hospital with reference to AIIMS Bhopal e -Tender Enquiry No. AIIMSBPLHOSP181904118102018 for Engaging Agency for Providing 24x7 Ambulance Services in AIIMS Bhopal Saket Nagar, Bhopal

Following Interested Tenderers representatives were participated in Pre-Bid Meeting and submitted their query through official e-mail/ in-person etedner@aiimsbhopal.edu.in as follows:-

| Sr. No. | Prospective Bidder Company Name                | Pre-Bid Query Letters enclosed at |
|---------|--|-----------------------------------|
| 1.      | M/s P.S Funeral & Ambulance Services Pvt. Ltd. | Flag "A-1"                        |
| 2.      | M/s LifeJet Cardiac Ambulance Services         | Flag "A-2"                        |

The Pre-Bid Queries Clarification applicable for this e-Tender is as under:-

| S. No. | Prospective Bidder                             | Query No. | Tender Clause  | Representation Received from the Bidder   | Tender terms and conditions amended as under (whereas applicable in entire Tender Document)                     |
|--------|--|-----------|--|---|---|
| 1      | M/s P.S Funeral & Ambulance Services Pvt. Ltd. | 1         | Tender Estimated cost in e-Tender Schedule at Pg. No. 3 :-   | Tender Estimated cost in e-Tender Schedule at Pg. No. 3 :- Salary as per Minimum Wages Act, 31 Staff x 12000=372000/- Per Month<br>ESIC (4.75%)= Rs. 17670/ Per Month<br>Excluding Manager's Salary | No Change recommended   |
|        |  | 2         | Tender Clause No. (V) in Financial Bid at page No.13:-<br>All quoted rates should be inclusive of all Manpower (i.e. Driver + Paramedics), incidental Charges, Equipment and Medical Gases Charges, Fuel Charges, Taxes and any other Statutory expenditures per Ambulance basis. AIIMS Bhopal will pay extra Kilometers beyond the agreeable per Kilo Meter Rates fixed for 1000 Kilo Meter per Month (for BLS Ambulance) and per Kilo Meter Rates fixed for 1500 Kilo Meter per month (for ALS Ambulance) on approved per Kilo Meter Rates per month additionally, in case of Ambulance vehicle run beyond the said monthly running. | Tender Clause No. (V) in Financial Bid at page No.13:-<br><br>1. BLS-1500 Km<br>2. ALS-1000 Km<br><br>What is actual Kilometers?  | Please read<br>BLS – 1500 Km/Month,<br>ALS-1000 Km/Month in place of "BLS-1000 Km/Month and ALS-1500 Km/Month". |

*Dr. Bhavna Dhangra*  
26/11/18

*Jee*  
26/11/18  
*Mangla*  
26/11/18

| S. No. | Prospective Bidder | Query No. | Tender Clause   | Representation Received from the Bidder  | Tender terms and conditions amended as under (whereas applicable in entire Tender Document)  |
|--------|--------------------|-----------|---|--|--|
|        |                    | 3         | <p><b>Tender Clause No. (I) in Techno-Commercial Bid at Pg. No. 7 :-</b><br/>Signed and scanned copy of the Pollution Control Board's Certificate for Vehicles for conforming Pollution norms as per the Transport Department of Government of Madhya Pradesh. Pollution Under Control (PUC) Certificate compulsory and is mandatory as per Central Motor Vehicle Rule-1989. The Service Provider agency for its deputed Ambulance Vehicle is liable for obtaining and providing of PCU Certificate in every Six Months period for strict compliance of said Central Motor Vehicle Rule-1989 for running of 24x7 Ambulance Services for AIIMS Bhopal. In case of New Ambulance Vehicle deputed for said 24x7 Ambulance Services, as per Central Motor Vehicle Rule-1989, first time PUC validity is for One year period for new Vehicle.</p>        | <p><b>Tender Clause No. (I) in Techno-Commercial Bid at Pg. No. 7 :-</b><br/><br/>Pollution Board is a Central Board Hence Every PUC is Valid in all over India then why only MP Board.</p>  | <p>Please Read "Central Pollution Control Board Certificate/Madhya Pradesh Pollution Control Board Certificate is compulsory for mandatory compliance" in place of "Government of Madhya Pradesh. Pollution Under Control (PUC) Certificate"</p> |
|        |                    | 4         | <p><b>Tender Document General Terms &amp; Condition Tender Clause No. 9 at Pg. No. 15 :-</b><br/>Ambulance Vehicles provided to AIIMS Bhopal should have Commercial Ambulance registration numbers and should have comprehensive insurance. Ambulance Drivers so provided with the Ambulance vehicles shall have Heavy Motor Vehicle Driving License and having Basic Life Support Course Certificate, During duty Hours the will wear Uniform, Identity Card and Name Badges. Paramedics (One in Each Ambulance) so provided with the Ambulance Vehicles shall have valid registration in Paramedical Council and well trained for handling medical emergencies in Ambulance (preferably trained in life support course (i.e. Basic Life Support Course Certificate), during duty hours they will wear Uniform, Identity Card and Name Badges.</p> | <p><b>Tender Document General Terms &amp; Condition Tender Clause No. 9 at Pg. No. 15 :-</b><br/>As per Hon'ble Supreme Court Heavy /Light / Persoanal License is valid to run the vehicle. Then why heavy, because Vehicle/Ambulance comes under category as Light. All licence valid in anywhere in india issued by Licence Authority.</p> | No Change recommended  |
|        |                    | 5         | <p><b>Tender Document General Terms &amp; Condition Clause No. 14 at Pg. No. 16 :-</b><br/>Ambulance Vehicles provided to AIIMS Bhopal should have Commercial Ambulance registration numbers and should have comprehensive insurance. Ambulance Drivers so provided with the</p>  | <p><b>Tender Document General Terms &amp; Condition Clause No. 14 at Pg. No. 16 :-</b><br/>Training Center<br/>Driver and Para Medics are already have the knowledge and training as per their work profile. Why bidder should have training</p>   | <p>The Basic Life Support (BLS) Skills are essential and must for Driver also as per AIIMS Bhopal requirement.<br/>AIIMS Bhopal will give training for BLS Skills to assigned Driver</p>   |

*Mushtak*  
26/11/18

*[Signature]*  
26/11/18

*[Signature]*  
26/11/18

*JCP*  
26-11-18

| S. No. | Prospective Bidder | Query No. | Tender Clause   | Representation Received from the Bidder   | Tender terms and conditions amended as under (whereas applicable in entire Tender Document)   |
|--------|--------------------|-----------|---|---|---|
|        |                    |           | Ambulance vehicles shall have Heavy Motor Vehicle Driving License and having Basic Life Support Course Certificate, During duty Hours the will wear Uniform, Identity Card and Name Badges. Paramedics (One in Each Ambulance) so provided with the Ambulance Vehicles shall have valid registration in Paramedical Council and well trained for handling medical emergencies in Ambulance (preferably trained in life support course (i.e. Basic Life Support Course Certificate), during duty hours they will wear Uniform, Identity Card and Name Badges.  | center. No need to trained them.<br>Driver BLS:<br>Para Medics in trained personal to handle the patients. Driver can drive the vehicle and not handle the patients.  | for ensuring utmost safety and care of patient life during their transportation to Hospital.  |
|        |                    | 6         | <b>Tender Document Techno-Commercial Bid Clause No. XII at Pg. No. 8 :-</b><br>Signed and scanned copy of List of Ambulance Vehicles availability with Participating Agency required for handling of AIIMS Bhopal 24x7 Ambulance Services (for at least 500 Beds Hospital ) needed to be placed at AIIMS Bhopal by them should be uploaded in the Techno-Commercial Bid Slot of e-Tendering portal of AIIMS Bhopal. The AIIMS Bhopal Hospital will only provide space for parking of Ambulances in running of 24x7 Ambulance Services in the AIIMS Bhopal premises. Rest of all required arrangement for 24x7 Ambulance Services operating needed to be done and borne by the Service provider Agency on his own. | <b>Tender Document Techno-Commercial Bid Clause No. XII at Pg. No. 8 :-</b><br>Work Experience for 500 bedded?? Work experience should be contractual value instead of Bedded. In any Tender not mentioned the Bed for work experience. | Please read that "Three currently active/alive Contract Copies of any other Govt. Hospital/Renown Private Hospitals/Other Govt. Institutions/Corporates/PSU is also accepted for determining the Service Provider Agency work Experience" in place of "at least 500 Beds Hospital". |
|        |                    | 7         | <b>Tender Document Techno-Commercial Bid Clause No. XIII at Pg. No. 8 :-</b><br>List of available qualified and trained Drivers and Paramedics Staff required to be deployed by the Bidder Agency during Operating 24x7 Ambulance Services including their professional Qualification (preferably in State Level Ambulance Services/Hospital having Bed Capacity at least 500 Beds Ambulance Services Management) for handling the 24x7 Ambulance Services at AIIMS Bhopal should be uploaded in the Techno-Commercial Bid Slot of e-Tendering portal of AIIMS Bhopal.  | <b>Tender Document Techno-Commercial Bid Clause No. XIII at Pg. No. 8 :-</b><br>Can be asked only after finalize of Bid at the time starting of services  | Please read as "The List of Qualified Drivers and Paramedics Staff along with their Documents is required to be deposited by the Bidder on issuance of Notification of Award of Work Letter to AIIMS Bhopal.  |

Jsc  
26/11/18

26/11/18

26/11/18

26/11/18

| S. No. | Prospective Bidder | Query No. | Tender Clause  | Representation Received from the Bidder  | Tender terms and conditions amended as under (whereas applicable in entire Tender Document)  |
|--------|--------------------|-----------|--|--|--|
|        |                    | 8         | <b>Tender Document Techno-Commercial Bid point (f) at Pg. No. 12:-</b><br><br>Plan of action for running and handling 24x7 Ambulance Services at AIIMS Bhopal  | <b>Tender Document Techno-Commercial Bid point (f) at Pg. No. 12:-</b><br><br>It is for your responsibilities not for Services operator. Operator can execute the plan only.   | Please read as "The Plan of action for running and handling 24x7 Ambulance Services at AIIMS Bhopal will provided by AIIMS Bhopal on issuance of Letter of Commissioning of Services".   |
|        |                    | 9         | <b>Tender Document important Note in "Financial Bid" at page No.13:-</b><br>For the 24x7 Ambulance Services, the Contractor is liable to pay applicable GST to concern Department through their own firm return filing as per GST Act 2017. The Contractor will submit their Monthly Invoice clearly mentioning his GST Registration Number, Client GST Registration Number and GST Tax Amount separately along with his each successive month Bill submitted for claim of his payment against 24x7 Ambulance Services provided. The 24x7 Ambulance Services Provider Agency is solely responsible and liable for any tax related penalty, RTO Penalties, Traffic Police Penalties, if imposed by any Tax Authority/Statutory Authority and liable to pay the imposed penalty to concerned Tax Authority from their own. AIIMS Bhopal will not pay any such claims to any such operating Agency/Authority. AIIMS Bhopal GST Registration Details is given at Annexure-XII. | <b>Tender important Note in "Financial Bid" at page No.13:-</b><br>GST is not applicable on Ambulance Services under SAC Cod 999915 as per appropriate Govt.   | Please read in addition to existing clause as "Bidder will require to submit the supporting documents (like Copy of Gazette Notification of Govt. of India or any Other Govt. of India Circular) in support of their claim for their offered Ambulance Services comes under "Exempted" category. |
|        |                    | 10        | <b>Tender Document General Terms &amp; Condition Clause No. 6 &amp; 7 at Pg. No. 15:-</b><br>The firm should be registered under ESI Act, 1948 and should not be defaulter under ESI Act, 1948. Attach NOC or supporting document in this regard.<br>The firm should be registered under EPF & M.P. act, 1952 and should not be defaulter under EPF & M. P. act, 1952. Attach NOC or supporting document in this regard.   | <b>Tender Document General Terms &amp; Condition Clause No. 6 &amp; 7 at Pg. No. 15:-</b><br>ESIC and EPF registration is a centralized. They are already Govt. Organization hence no need to required NOC from ESIC and EPF office. EPF and ESIC compliance rest upon the bidder. Hence no requirement of NOC from EPF and ESIC office. | Please read as "The participating Bidder company will submit the last three Quarters returns copies of EPF and ESI for verification of their registration" in place of NOC.  |
|        |                    | 11        | <b>Tender Document General Terms &amp; Condition Clause No. 8 at Pg. No. 15:-</b><br>The firm must accompany the copy of Registration of Ambulance Vehicle in RTO, Bhopal, Madhya Pradesh Under the Commercial Ambulance Vehicle Category.   | <b>Tender Document General Terms &amp; Condition Clause No. 8 at Pg. No. 15:-</b><br>Vehicle can be register anywhere in India. Vehicle should be any legally register as Ambulance as per RC Book.  | Please read as "The bidder company is required to submit the registration copy of their vehicle legally registered as Ambulance Vehicle Category as  |

Mudra  
26/11/18

26/11/18

Jas  
26/11/18

| S. No. | Prospective Bidder            | Query No. | Tender Clause   | Representation Received from the Bidder  | Tender terms and conditions amended as under (whereas applicable in entire Tender Document)   |
|--------|-------------------------------|-----------|---|--|---|
|        |                               |           |   |  | per RC Book in anywhere in India", however AIIMS Bhopal preferably required Ambulance Vehicles registered in RTO Bhopal (MP).   |
|        |                               | 12        | Tender Document General Terms & Condition Clause No. 3 at Pg. No. 27:-<br>First instance the penalty should be @5% of the value of concerned monthly payment claim (on without Tax part)  | Tender Document General Terms & Condition Clause No. 3 at Pg. No. 27:-<br>Budget 5% of Annual Value deposit is 18000/-<br>As per Budget Rs. 3600000/- for Two year?(5% of 36,00,000/-=180000/- ) but Total Tender Value is 36,00,000 for two Years.  | Please read as "The penalty should be @3.75% of the value of Concerned monthly payment claim (on without Tax part)" in place of @5% as asked in the Tender Document.  |
|        |                               | 13        |   | No availability of Staff Room? Ambulance for all time. They required staff room/Driver room.   | For Sitting of Drivers and Paramedics Staff deployed on Ambulance by the Service Provider Agency, the sitting space will provided by AIIMS Bhopal.  |
| 2.     | M/s LifeJet Cardiac Ambulance | 1         | Tender Document "Techno-Commercial Bid" Clause No.(X) at Pg. No. 7:-<br>Participating Bidder Company may required to upload duly Singed and attested legible scanned copies of Performance Reports regarding providing similar nature 24x7 Ambulance Services in the Govt. Hospitals/reputed Government Institutions/PSU's/Other reputed Institutions in India, where the Service provider Agency discharged similar nature Services in last Three Financial Years in Chronological Order from FY 2015-16, 2016-17 and 2017-18. Minimum Three numbers of Previous Work Orders/Contract Agreement Copies for handling similar nature 24x7 Ambulance Services to any Government Institute/Hospitals/PSU's/Other reputed Institutions in India in last Three Financial Years (i.e. 2015-2016, 2016-2017 and 2017-2018 ) must upload. | We have good ambulance service experience of Govt. Corporate Private and PUC companies but we do not have ambulance experience for Hospital , so can we participate in this tender or not?<br><br>Request you to please allow participating to those tenderer also who have ambulance service experience in companies so as maximum tenderer can participate in this tender. | Please read that the Three currently active/alive Contract Copies of any other Govt. Hospital/Renown Private Hospitals/Other Govt. Institutions/Corporates/PSU is also accepted for determining the Service Provider Agency work Experience in place of "at least 500 Beds Hospital". |

Jes  
26-11-18

Jes  
26/11/18

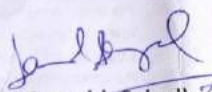
Jes  
26/11/18


Mishra  
26/11/18

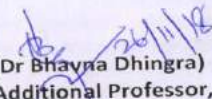
| S. No. | Prospective Bidder | Query No. | Tender Clause | Representation Received from the Bidder   | Tender terms and conditions amended as under (whereas applicable in entire Tender Document)   |
|--------|--------------------|-----------|---------------|---|---|
|        |                    | 2.        |               | Also request you to please provide your contact/mobile number for further communication related to this tender as it is not mentioned in tender copy.   | Please contact following Official for any query related with this e-Tender:-<br>Mr. Sanjeev K Dubey<br>Land Line : 0755-2831083<br>Mobile No.: 9893312362<br>Email:<br>etender@aiimsbhopal.edu.in |
|        |                    | 3.        |               | Request you to extend the due date of tender from the date of reply of this query because we start to work on this tender after your reply of this query we should get adequate time for participate in this tender | Already extended closing date by Corrigendum-I till 17.12.2018.   |


The rest of all terms and conditions, Technical Specifications floated will remain same as depicted in e-tender Document.

The above Minutes of Pre-Bid Clarifications and Amendment No. 1 will be part of the e-Tender Document and changes/addition/deletion above in Pre-Bid Clarifications and Amendment No. 1 will be applicable.

  
(Dr Saurabh Saigal) 26/11/18  
Associate Professor,  
Deptt of Anesthesiology

  
(Dr J P Sharma)  
Additional Professor,  
Deptt. of Anesthesiology

  
(Dr Bhayna Dhingra)  
Additional Professor,  
Deptt. of Pediatrics

  
(Dr Manisha Shrivastava)  
Medical Superintendent