

Minutes of Pre-Bid Clarifications & Amendment No. 1

Dated: 06.01.2016

The Pre-Bid Meeting was held on 21.12.2015 at 15:00 Hrs. in the office of Medical Superintendent, AIIMS Bhopal Hospital with reference to AIIMS Bhopal E-tender No. AIIMSBPLHOSP151601204122015 for Supply, Installation, Testing and Commissioning of Equipment to Department of Pathology and Lab Medicine at AIIMS Bhopal Hospital.

Following Interested Tenderer Companies representatives have appeared in the Pre-Bid Meeting scheduled as above and submitted their queries hard copy in-person and forwarded its scanned copy to e-Tender Department through email to etedner@aiimsbhopal.edu.in as follows:

Sr. No.	Bidder Company Name
1.	M/s Leica Biosystems
2.	M/s Vision Diagnostics
3.	M/s Adarsh Enterprises
4.	M/s BR Biomedicals

The Pre-Bid Queries received from above mentioned interested Tenderers, placed before to the User Department's Subject Technical Experts by the E-Tendering Department for their attention and user Department was discussed queries raised by the bidders in Technical Terms and decided to communicate all interested participating bidders through uploading the same on the E-Tendering Portal/AIIMS Bhopal website and CPP Portal.

The Pre-Bid Queries replies applicable for referenced Tender ID is as under:-

Query No.	Bidder's Query	AIIMS Bhopal reply Corrigendum No.-I (whereas applicable in entire Tender Document)
I. Queries raised by M/s Leica Biosystems		
A. For Technical Specification given in Tender document in Item No. 14 Pentahead Microscope for routine reporting and teaching		
Query No. 1	Point No. 3 – Stage rotation of 270 degrees with Stage Lock	Please read as “ Stage rotation of upto 270 degrees with Stage Lock”
Query No. 2	Point No. 5 – Illuminator: Built-in-Koehler illumination for transmitted light 12V 100W halogen lamp (pre-centered) Light Intensity adjustment Centrally located so both hand can be used to increase and decrease light and with auto light intensity	Please read as “Illuminator: Built-in-Koehler illumination for transmitted light 12 V 100W halogen lamp (pre-centered) Light Intensity adjustment to increase and decrease light”.
Query No. 3	Point No. 7 – Revolving nosepiece: Interchangeable/Removable Reversed coded sextuple with DIC slot.	Please read as “ Revolving reversed coded sextuple nosepiece with DIC Slot to hold 6-7 objectives”

Query No.	Bidder's Query	AIIMS Bhopal replyCorrigendum No.-I (whereas applicable in entire Tender Document)
Query No. 4	Point No. 8 –Nosepiece for Auto light adjustment.	***Deleted***
B. Request for add one more payment terms as Letter of Credit (LC) or Cash against Document (CAD) through bank for imported items.		
Query No. 1	If Bidder is interested to Quote prices in Foreign Currency	The Format of “Financial Bid” for interested Bidders quoting their prices in Foreign Currency added as Annexure-VI(B) and uploaded in Financial Bid excel sheet in the e-tendering portal.
II. Queries raised by M/s Vision Diagnostics		
A. For Technical Specification given in Tender document in Item No. 1 Automated Slide Stainer		
Query No. 1	Point No. 5 - 34reagent stations and 6wash stations of 450ml capacity.	Please read as “ Upto 34 reagent stations and upto 6 wash stations of 350 – 450ml capacity”.
Query No. 2	Point No. 8 -Specimen slide throughput of atleast 200 slides per hour up to 600 slides per hour.	No Change allowed from floated Technical Specification.
Query No. 3	Point No. 9 - Agitation programmable from 0 to 20 times or continuous.	No Change allowed from floated Technical Specification.
Query No. 4	Point No. 12 - Fume extraction fan with charcoal filter to remove hazardous fumes.	Please read as “Fume extraction fan with filter to remove hazardous fumes”.
Query No. 5	Battery Back-Up requirement	Added in floated Technical Specification and supplier Agency should supply Equipment with at least 4 Hrs. Battery Backup arrangement.
B. For Technical Specification given in Tender document in Item No. 2 Coverslipper		
Query No. 1	Point No. 4 - It should have the storage capacity of about 350 pcs. of slides.	Please read as “It should have the storage capacity of upto 350 pcs. of slides”.
C. For Technical Specification given in Tender document in Item No. 3 Automated immunohistochemistry stainer with antigen retrieval system		
Query No. 1	Point No. 1 - The System should be fully automated Immuno staining system for ImmunoHistochemistry and In-situ hybridization	Please read as “The System should be fully automatedImmunostaining system for ImmunoHistochemistry”.
Query No. 2	Point No. 9 -The Staining System should have inbuilt antigen Retrieval system for Heat treatment required for antibodies.	No Change allowed from floated Technical Specification.
Query No. 3	Point No. 10 - The Immunostainer	Please read as “The Immunostainer system

Query No.	Bidder's Query	AIIMS Bhopal replyCorrigendum No.-I (whereas applicable in entire Tender Document)
	system should have the Convertile.	should have the Convertile or equivalent technology with latest software, which should be upgradable”.
Query No. 4	Point No. 11- Fume extraction with integrated charcoal filter and connection for an external exhaust system.	***Deleted***
D. For Technical Specification given in Tender document in Item No. 12 Semi automated Microtome with accessories and Disposable microtomeblades		
Query No. 1	Point No. 1 - The instrument should have Motorised feeding system with optional motorized and manual sectioning with rocking mode facility and ability for voltage selection, handwheel brake, in built control panel for display, blade holder,disposables blades, with followingspecifications:	Please read as “The instrument should have Motorised feeding system with optional motorized and manual sectioning with rocking mode facility and ability for handwheel brake, in built control panel for display, blade holder,disposables blades, with appropriate capacity voltage stabilizer
Query No. 2	Point No. 6 - Vertical specimen stroke length : 60-70 mm.	Please read as “Vertical specimen stroke length; 60-72mm”.
Query No. 3	Point No. 8 - Trimming Section thickness : 1 to 600 micron	Please read as “Trimming Section thickness up to 600micron”.
III. Queries raised by M/s Adarsh Enterprises (on behalf of Thermo Fisher Scientific)		
A. For Technical Specification given in Tender document in Item No. 1 Automated Slide Stainer		
Query No. 1	Point No. 1 - High throughput robotic stainer for Multiple staining applications and should run up to 12 racks in parallel.	No Change allowed from floated Technical Specification.
Query No. 2	Point No. 5 - 34reagent stations and 6wash stations of 450ml capacity.	Please read as “ Up to 34reagent stations and upto6wash stations of 350 – 450ml capacity”.
Query No. 3	Point No. 14 - This instrument can be attached to the coverslipper in future.	No Change allowed from floated Technical Specification.
Query No. 4	Point No. 15 - CE / US FDA approved	In the Tender Document a Note below the Technical Specifications clearly stated that All equipment should be USFDA, CE (European), UL or BIS approved. Means the CE (European) applicable for European Manufacturer and USFDA applicable for other manufacturers. The CE (European certification from the CE(E) notified body would be preferred.

Query No.	Bidder's Query	AIIMS Bhopal reply Corrigendum No.-I (whereas applicable in entire Tender Document)
B. For Technical Specification given in Tender document in Item No. 12 Semi automated Microtome with accessories and Disposable microtome blades		
Query No. 1	Point No. 5 - Coarse feed : Motorised coarse feed in two steps i.e 300 micron /sec and 900 micron/sec.	No Change allowed from floated Technical Specification.
Query No. 2	Point No. 6 - Vertical specimen stroke length : 60-70 mm.	Please read as "Vertical specimen stroke length; 60-72mm".
Query No. 3	Point No. 8 - Trimming Section thickness : 1 to 600 micron	Please read as "Trimming Section thickness up to 600micron".
Query No. 4	Point No. 9 - Specimen retraction : 5 to 100 micron in 5 micron increment, can be turned off.	No Change allowed from floated Technical Specification.
C. For Technical Specification given in Tender document in Item No. 15 Cytospin with operational consumables		
Query No. 1	Point No. 3 - Should be capable of processing up to 12 specimens at one time	No Change allowed from floated Technical Specification.
Query No. 2	Point No. 4 -Should be equipped with Biological safety cabinet for safety of the operator	No Change allowed from floated Technical Specification.
Query No. 3	Point No. 12 -Speed 100 to 4,000 rpm	Please read as "Speed preferable ranging from 100 to 4,000 rpm".
IV. Queries raised by M/s B.R. Biomedicals		
A. For Technical Specification given in Tender document in Item No. 12 Semi automated Microtome with accessories and Disposable microtome blades		
Query No. 1	Point No. 8 - Trimming Section thickness : 1 to 600 micron	Please read as "Trimming Section thickness up to 600micron".
V. Item No. 16 Fully Automated Five Part differential hematology Analyzer with reticulocyte and NRBC		
Query No. 1	Item No. 16 Fully Automated Five Part differential hematology Analyzer with reticulocyte and NRBC	Item no. 16 deleted from the tender.

Amendment No. 1

E-Tender ID No. : AIIMSBPLHOSP151601204122015

E-Tender for Supply, Installation, Testing & Commissioning of Equipments to Department of Pathology and Lab Medicine at AIIMS Bhopal Hospital.

1. **Item No. 13:** -80 Degree Centigrade Refrigerator (Deep Freezer 500-600 Liters) asked in referenced e-Tender Schedule of Requirement stand *****Deleted*****.
2. **Item No. 16:** Fully Automated five part Differential hematology Analyser with reticulocyte and NRBC asked in referenced e-Tender Schedule of Requirement stand *****Deleted*****.
3. **Amendment in the Financial Bid:**For Tenderers those are interested for quoting their prices in Foreign Currency for items given in this tender (except item No. 13 & 16 *****Deleted*****) is added and whereas applicable in referenced e-Tender is as follows:-
 - A) The Financial Bid Format given at **Annexure-VI** in the referenced e-Tender, please be read it amended as **Annexure-VI(A)** and it is **Applicable if the Tenderer is interested to quoting their Prices in Indian Currency (i.e. in Rupees) only.**
 - B) The additional Financial Bid Format for Bidders Quoting their Rates in Foreign Currency is added as **Annexure-VI(B)** and it is **Applicable if Tenderer is interested to quoting their Price in Foreign Currency(Format given at the end of Amendment No. 1 and excel sheet of the same is being uploading for participation in e-tendering portal).**

The following conditions shall applicable and prevail, if Bidder is quoting their Financial Bid in the Foreign Currency in the Format given at **Annexure-VI(B)** against referenced **e-Tender** :-

1. If there is a discrepancy between the unit price and total price THE UNIT PRICE shall prevail.
2. The bidders to quote their prices in different currencies in above format, all such quoted prices of the responsive bidders will be converted to a single currency viz., Indian Rupees for the purpose of equitable comparison and evaluation, as per the exchange rates established by the Reserve Bank of India for similar transactions, as on the date of opening of 'Financial Bid'
3. The charges for Annual CMC after warranty shall be quoted separately as per Format given at **Annexure-VII** in Indian Currency only.
4. The Tenderer will be fully responsible for the safe arrival of the EQUIPMENT to F.O.R. at AIIMS Bhopal in good condition as per terms of CIP/CIF as per INCOTERMS, if applicable.
5. In Case of Letter of Credit (LC) required to be opened by AIIMS Bhopal on the request of L-1 Supplier Agency, the 80% of F.O.B. Price shall be paid by AIIMS Bhopal in advance and rest 20% shall be paid by AIIMS Bhopal after successful installation, testing and commissioning and Final acceptance of the equipment at Consignee site.

6. All the receipt of Custom Duties, Custom Clearance, Statutory Taxes, Transportation, Claiming Cost of Indian Accessories supplying with Quoted Equipment shall be supplied by Tenderer Firm for Claiming their Final payment in Indian Currency including balance 20% Payment after Final acceptance of the Equipment at Consignee Site.

Rest terms and conditions will remain same as indicated in the referenced e-Tender Document.

The above Minutes of Pre-Bid Clarifications and Amendment No. 1 is the form part of the referenced e-Tender Document and changes/addition/deletion indicated above in the Minutes of Pre-Bid Clarifications and Amendment No. 1 is applicable and prevail for entire bid document.

This is recommended for uploading in the E-Tendering Portal and Websites of AIIMS Bhopal for the information of Prospective Bidders.

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Website : www.aiimsbhopal.edu.in

E-Tendering Portal: <https://www.tenderwizard.com/AIIMSBHOPAL>

ANNEXURE – VI(B)

FINANCIAL BID

E-TENDER ID: AIIMSBPLHOSP151601204122015

(B) Applicable if Tenderer is quoting their Price in Foreign Currency

Name of the E-Tender: *Supply, Installation, Testing & Commissioning of Equipments to Department of Pathology and Lab Medicine at AIIMS Bhopal Hospital.*

1	2	3	4	5				6
Tender Item No.	Brief Description of Items	Country of Origin	Quantity (Nos.)	Price per unit				Total Price on F.O.R. (in INR) 4 x 5(d)
				Basic + FOB price at port / airport of Loading (in Foreign Currency) (a)	Carriage & Insurance (port of Loading to port of entry), Applicable Custom Duty beyond the CDEC Certificate provided by AIIMS Bhopal, Custom Clearance, Transportation and other incidental costs upto F.O.R.* (b)	Incidental Services (including Installation & Commissioning, Supervision, Demonstration and Training) at the Consignee's site* (c)	Unit Price (addition of (a) + (b) + (c) upto F.O.R. (in INR) (d)=a+b+c	
1	Automated Slide Stainer							
2	Coverslipper							

1	2	3	4	5				6
Tender Item No.	Brief Description of Items	Country of Origin	Quantity (Nos.)	Price per unit				Total Price on F.O.R. (in INR) 4 x 5(d)
				Basic + FOB price at port / airport of Loading (in Foreign Currency) (a)	Carriage & Insurance (port of Loading to port of entry), Applicable Custom Duty beyond the CDEC Certificate provided by AIIMS Bhopal, Custom Clearance, Transportation and other incidental costs upto F.O.R.* (b)	Incidental Services (including Installation & Commissioning, Supervision, Demonstration and Training) at the Consignee's site* (c)	Unit Price (addition of (a) + (b) + (c) upto F.O.R. (in INR) (d)=a+b+c	
3	Automated Immunohistochemistry Stainer with Antigen Retrieval System							
4	Storage Cabinet for 20,000 Microscopic Slides							
5	Storage Cabinet for 10,000 Blocks in Numerical Arrangement							
6	Temperature Controlled Rectangular Laboratory use Hot Plat							

1	2	3	4	5				6
Tender Item No.	Brief Description of Items	Country of Origin	Quantity (Nos.)	Price per unit				Total Price on F.O.R. (in INR) 4 x 5(d)
				Basic + FOB price at port / airport of Loading (in Foreign Currency) (a)	Carriage & Insurance (port of Loading to port of entry), Applicable Custom Duty beyond the CDEC Certificate provided by AIIMS Bhopal, Custom Clearance, Transportation and other incidental costs upto F.O.R.* (b)	Incidental Services (including Installation & Commissioning, Supervision, Demonstration and Training) at the Consignee's site* (c)	Unit Price (addition of (a) + (b) + (c) upto F.O.R. (in INR) (d)=a+b+c	
7	Temperature Controlled Incubator							
8	Temperature Controlled Tissue Floatation Bath							
9	Electronic Balance (Imported)							
10	Hot Air Oven							
11	Automated Semen Analyzer							
12	Semi Automated Microtome with accessories and Disposable Microtome Blades							

1	2	3	4	5				6
Tender Item No.	Brief Description of Items	Country of Origin	Quantity (Nos.)	Price per unit				Total Price on F.O.R. (in INR) 4 x 5(d)
				Basic + FOB price at port / airport of Loading (in Foreign Currency) (a)	Carriage & Insurance (port of Loading to port of entry), Applicable Custom Duty beyond the CDEC Certificate provided by AIIMS Bhopal, Custom Clearance, Transportation and other incidental costs upto F.O.R.* (b)	Incidental Services (including Installation & Commissioning, Supervision, Demonstration and Training) at the Consignee's site* (c)	Unit Price (addition of (a) + (b) + (c) upto F.O.R. (in INR) (d)=a+b+c	
13	-80 Deg Centigrade Refrigerator (Deep freezer 500-600 Liters)	*Deleted*	*Deleted*	*Deleted*	*Deleted*	*Deleted*	*Deleted*	*Deleted*
14	Penahead Microscope for routine reporting and teaching							
15	Cytospin							
16	Fully Automated Five Part differential Hematology Analyser with Reticulocyte and NRBC	*Deleted*	*Deleted*	*Deleted*	*Deleted*	*Deleted*	*Deleted*	*Deleted*

* To be paid in Indian Currency (Rs.)

Total FOB price in Foreign Currency: _____

In words: _____

Clearly Mention the following:-

1. **Applicable Custom Duty beyond the CDEC provided by AIIMS Bhopal**
Custom Duty _____ (in % and Rs.)
Service Tax on Custom Duty _____ (in % and Rs.)
Custom Clearance Charges _____ ((in % and Rs.)
2. **Transportation from CIF port to F.O.R. AIIMS Bhopal**
Transportation _____ (in % and Rs.)
3. **Indian Agent Commission**
Indian Agency Commission _____ % of FOB
4. **Cost of Indian Accessories supplying with quoted equipment (if any) _____ (in Rs.)**
5. **Any other Expenditure upto F.O.R. _____ (in Rs.)**

Important Note: -

1. If there is a discrepancy between the unit price and total price THE UNIT PRICE shall prevail.
2. The bidders to quote their prices in different currencies in above format, all such quoted prices of the responsive bidders will be converted to a single currency viz., Indian Rupees for the purpose of equitable comparison and evaluation, as per the exchange rates established by the Reserve Bank of India for similar transactions, as on the date of opening of 'Financial Bid'
3. The charges for Annual CMC after warranty shall be quoted separately as per Format given at **Annexure-VII** in Indian Currency only.
4. The Tenderer will be fully responsible for the safe arrival of the EQUIPMENT to F.O.R. at AIIMS Bhopal in good condition as per terms of CIP/CIF as per INCOTERMS, if applicable.
5. In Case of Letter of Credit (LC) required to be opened, the 80% of FOB Price shall be paid by AIIMS Bhopal in advance and rest 20% shall be paid by AIIMS Bhopal after successful installation, testing and commissioning and Final acceptance of the equipment at Consignee site.

6. All the receipt of Custom Duties, Custom Clearance, Statutory Taxes, Transportation, Claiming Cost of Indian Accessories supplying with Quoted Equipment shall be supplied by Tenderer Firm for Claiming their Final payment in Indian Currency after Final acceptance of the Equipment at Consignee Site.

Name(s) & Signature of Authorized Person of the Bidder Company with Seal

Name of the Firm Date..... Place